



**MILLENNIUM CHALLENGE ACCOUNT (MCA-MALAWI)  
PUBLICATION OF THE AWARD OF CONTRACTS**

**1. PROVISION OF PROCUREMENT SERVICES**

<b>PROCUREMENT DESCRIPTION</b>	<i>Procurement Services Consultancy</i>
<b>PROCUREMENT PROCESS REF. NO.:</b>	<b>MCAM/GOM/002</b>
<b>NAME OF THE WINNING BIDDER/FIRM</b>	<b>CARDNO Emerging Markets USA, Ltd.</b>
<b>NEGOTIATED CONTRACT PRICE/VALUE</b>	<b>USD5,868,196.00</b>
<b>DATE OF CONTRACT SIGNATURE</b>	<b>September 2012</b>
<b>DURATION OF THE ASSIGNMENT</b>	<b>Five Years</b>
<b>SUMMARY OF SCOPE OF CONTRACT</b>	<b>Manage and Administer effectively the procurement of a wide variety of goods works and services as requested by MCA-Malawi to implement the compact funded procurements.</b>

**2. PROVISION OF FISCAL AGENCY SERVICES**

<b>PROCUREMENT DESCRIPTION</b>	<i>Fiscal Agency Services</i>
<b>PROCUREMENT PROCESS REF. NO.:</b>	<b>MCAM/GOM/002</b>
<b>NAME OF THE WINNING BIDDER/FIRM</b>	<b>CARDNO Emerging Markets USA, Ltd.</b>
<b>NEGOTIATED CONTRACT PRICE/VALUE</b>	<b>USD5,708,216.00</b>
<b>DATE OF CONTRACT SIGNATURE</b>	<b>September 2012</b>
<b>DURATION OF THE ASSIGNMENT</b>	<b>Five Years</b>
<b>SUMMARY OF SCOPE OF CONTRACT</b>	<b>Manage MCC funding to ensure that the Program is implemented efficiently and effectively.</b>

**3. MCA-MALAWI RECRUITMENT SERVICES**

<b>PROCUREMENT DESCRIPTION</b>	<i>MCA-Malawi Recruitment Services</i>
<b>PROCUREMENT PROCESS REF. NO.:</b>	<b>MCAM/GOM/004</b>
<b>NAME OF THE WINNING BIDDER/FIRM</b>	<b>MSC</b>
<b>NEGOTIATED CONTRACT PRICE/VALUE</b>	<b>USD11,424.00</b>
<b>DATE OF CONTRACT SIGNATURE</b>	<b>27 April, 2011</b>
<b>DURATION OF THE ASSIGNMENT</b>	
<b>SUMMARY OF SCOPE OF CONTRACT</b>	<b>Manage recruitment Services for MCA-Malawi key personnel.</b>

#### 4. ***PARTITIONING OF OFFICE BLOCK PAMODZI HOUSE***

PROCUREMENT DESCRIPTION	<b>Partitioning of Office Block - Pamodzi House</b>
PROCUREMENT PROCESS REF. NO.:	<b>ITQ/MCA-MCT/GOM/006</b>
NAME OF THE WINNING BIDDER/FIRM	<b>Incredible Interiors</b>
NEGOTIATED CONTRACT PRICE/VALUE	<b>USD 66,306.82</b>
DATE OF CONTRACT SIGNATURE	<b>18<sup>th</sup> January 2013</b>
DURATION OF THE ASSIGNMENT	<b>Two (2) months</b>
SUMMARY OF SCOPE OF CONTRACT	<b>Supply and installation of Aluminum and Glass Interior partitioning of Pamodzi House for MCA-Malawi.</b>

#### 5. ***MOTOR VEHICLES AND MOTORCYCLES***

PROCUREMENT DESCRIPTION	<b>Motor Vehicles and Motorcycles</b>
PROCUREMENT PROCESS REF. NO.:	<b>PM-A-15.2-13 (Lot 1)</b>
NAME OF THE WINNING BIDDER/FIRM	<b>Toyota Malawi Limited</b>
NEGOTIATED CONTRACT PRICE/VALUE	<b>USD 166,560.00</b>
DATE OF CONTRACT SIGNATURE	<b>19<sup>th</sup> March 2013</b>
DURATION OF THE ASSIGNMENT	<b>Two (2) months</b>
SUMMARY OF SCOPE OF CONTRACT	<b>The supply of suitable motor vehicles and motorcycles for the MCA-Malawi offices</b>

#### 6. ***MOTOR VEHICLES AND MOTORCYCLES***

PROCUREMENT DESCRIPTION	<b>Motor Vehicles and Motorcycles</b>
PROCUREMENT PROCESS REF. NO.:	<b>PM-A-15.2-13 (Lot 2)</b>
NAME OF THE WINNING BIDDER/FIRM	<b>CFAO Malawi Limited</b>
NEGOTIATED CONTRACT PRICE/VALUE	<b>USD 37,392.00</b>
DATE OF CONTRACT SIGNATURE	<b>19<sup>th</sup> March 2013</b>
DURATION OF THE ASSIGNMENT	<b>Two (2) months</b>
SUMMARY OF SCOPE OF CONTRACT	<b>The supply of suitable motor vehicles and motorcycles for the MCA-Malawi offices</b>

**7. MOTOR VEHICLES AND MOTORCYCLES**

PROCUREMENT DESCRIPTION	Motor Vehicles and Motorcycles
PROCUREMENT PROCESS REF. NO.:	PM-A-15.2-13 (Lot 3)
NAME OF THE WINNING BIDDER/FIRM	HTD Limited
NEGOTIATED CONTRACT PRICE/VALUE	USD 30,000.00
DATE OF CONTRACT SIGNATURE	19 <sup>th</sup> March 2013
DURATION OF THE ASSIGNMENT	Two (2) months
SUMMARY OF SCOPE OF CONTRACT	The supply of suitable motor vehicles and motorcycles for the MCA-Malawi offices

**8. MOTOR VEHICLES AND MOTORCYCLES**

PROCUREMENT DESCRIPTION	Motor Vehicles and Motorcycles
PROCUREMENT PROCESS REF. NO.:	PM-A-15.2-13 (Lot 4)
NAME OF THE WINNING BIDDER/FIRM	Standfield Motors Limited
NEGOTIATED CONTRACT PRICE/VALUE	USD 4860.00
DATE OF CONTRACT SIGNATURE	19 <sup>th</sup> March 2013
DURATION OF THE ASSIGNMENT	Two (2) months
SUMMARY OF SCOPE OF CONTRACT	The supply of suitable motor vehicles and motorcycles for the MCA-Malawi offices

**9. NEW OFFICE ELECTRICAL UPGRADE & AIR CONDITIONING WORKS**

PROCUREMENT DESCRIPTION	New Office Electrical Upgrade and Air Conditioning Works
PROCUREMENT PROCESS REF. NO.:	PM-A-01-13
NAME OF THE WINNING BIDDER/FIRM	Ufulu Electrical Contractors
NEGOTIATED CONTRACT PRICE/VALUE	USD 43,894.39
DATE OF CONTRACT SIGNATURE	6 <sup>th</sup> March 2013
DURATION OF THE ASSIGNMENT	Two and a half (2.5) months
SUMMARY OF SCOPE OF CONTRACT	Undertaking the electrical upgrade and air conditioning works at the new MCA-Malawi office

**10. NEW OFFICE IT CABLING WORKS**

PROCUREMENT DESCRIPTION	New Office IT Cabling Works
PROCUREMENT PROCESS REF. NO.:	PM-A-02-13
NAME OF THE WINNING BIDDER/FIRM	ITS Enterprises
NEGOTIATED CONTRACT PRICE/VALUE	USD 73,340.00
DATE OF CONTRACT SIGNATURE	6 <sup>th</sup> March 2013
DURATION OF THE ASSIGNMENT	Two and a half (2.5) months
SUMMARY OF SCOPE OF CONTRACT	Facilitate the installation of all IT cabling works in new MCA-Malawi offices.

**11. FABRICATING AND INSTALLING IRON GRILLS ON WINDOWS IN PAMODZI HOUSE**

PROCUREMENT DESCRIPTION	New MCA-Malawi Office: Fabricating and Installing Iron Grills on windows in Pamodzi House
PROCUREMENT PROCESS REF. NO.:	PM-A-6.1.1-13
NAME OF THE WINNING BIDDER/FIRM	Bearing and Electrical Center
NEGOTIATED CONTRACT PRICE/VALUE	USD 5973.16
DATE OF CONTRACT SIGNATURE	13 <sup>th</sup> May 2013
DURATION OF THE ASSIGNMENT	Seven (7) days
SUMMARY OF SCOPE OF CONTRACT	Fabricate and install security window grills to all windows and three doors on the ground floor of the Pamodzi House

**12. MCA-MIS HARDWARE ASSESSMENT**

PROCUREMENT DESCRIPTION	MCA-MIS Hardware Assessment
PROCUREMENT PROCESS REF. NO.:	PAA08001
NAME OF THE WINNING BIDDER/FIRM	Iron Vine Security
NEGOTIATED CONTRACT PRICE/VALUE	USD 20,000.00
DATE OF CONTRACT SIGNATURE	19 <sup>th</sup> June 2013
DURATION OF THE ASSIGNMENT	Three (3) calendar weeks
SUMMARY OF SCOPE OF CONTRACT	Develop a System Design to conform to MCC MIS Standard Infrastructure Development requirements but adapted to a prototype that meets MCA-Malawi's specific requirements.

**13. DESKTOP AND LAPTOP COMPUTERS**

PROCUREMENT DESCRIPTION	Desktop and Laptop Computers
PROCUREMENT PROCESS REF. NO.:	PM-A-15.1.1-13
NAME OF THE WINNING BIDDER/FIRM	Business Machines Limited
NEGOTIATED CONTRACT PRICE/VALUE	USD 43,080.00
DATE OF CONTRACT SIGNATURE	1 <sup>st</sup> July 2013
DURATION OF THE ASSIGNMENT	Four (4) calendar weeks
SUMMARY OF SCOPE OF CONTRACT	Supply and Installation of Desktop Computers and Laptops

**14. PARTITIONING OF OFFICE BLOCK PAMODZI HOUSE**

PROCUREMENT DESCRIPTION	Partitioning of Office Block - Pamodzi House
PROCUREMENT PROCESS REF. NO.:	ITQ/MCA-MCT/GOM/006-BIS
NAME OF THE WINNING BIDDER/FIRM	Chabo Building Contractors
NEGOTIATED CONTRACT PRICE/VALUE	USD58,470.25
DATE OF CONTRACT SIGNATURE	18 <sup>th</sup> July 2013
DURATION OF THE ASSIGNMENT	Six (6) weeks
SUMMARY OF SCOPE OF CONTRACT	Supply and installation of Aluminum and Glass Interior partitioning of Pamodzi House for MCA-Malawi.

**15. EXTERNAL DATA QUALITY REVIEW ASSIGNMENT:**

PROCUREMENT DESCRIPTION	External Data Quality Review assignment for MCA-Malawi
PROCUREMENT PROCESS REF. NO.:	RFP/QCBS/ME-A-4.1-13
NAME OF THE WINNING BIDDER/FIRM	Crisil Risk & Infrastructure Solutions Limited
NEGOTIATED CONTRACT PRICE/VALUE	USD 179,400.00
DATE OF CONTRACT SIGNATURE	30 <sup>th</sup> August, 2013
DURATION OF THE ASSIGNMENT	Six Calendar months
SUMMARY OF SCOPE OF CONTRACT	External Data Quality Review including reviewing the relevancy of the Compact indicators used in the M & E Plan, Ensuring the accuracy and quality of data collected to measure and calculate indicators and make recommendations to strengthen the quality of data used in the M & E Plan.

**16. ENVIRONMENTAL & NATURAL RESOURCE MANAGEMENT  
INTERVENTIONS IN THE MIDDLE SHIRE RIVER BASIN IN MALAWI:**

PROCUREMENT DESCRIPTION	Extended Middle Shire Baseline Study
PROCUREMENT PROCESS REF. NO.:	RFP/QCBS/PP-D-1.1-13
NAME OF THE WINNING BIDDER/FIRM	LTS International Limited
NEGOTIATED CONTRACT PRICE/VALUE	USD 904,330.00
DATE OF CONTRACT SIGNATURE	4 <sup>th</sup> October, 2013
DURATION OF THE ASSIGNMENT	Forty four (44) weeks
SUMMARY OF SCOPE OF CONTRACT	Consultancy assignment for the Environmental and natural resources management interventions in the Middle Shire Basin in Malawi

**17. CONSULTING SERVICES FOR CONSULTING ENGINEER/  
CONSTRUCTION SUPERVISOR:**

PROCUREMENT DESCRIPTION	Consulting Engineer/Construction Supervisor
PROCUREMENT PROCESS REF. NO.:	RFP/QCBS/PP-D-1.3-13
NAME OF THE WINNING BIDDER/FIRM	FICHTNER GmbH & Co. KG
NEGOTIATED CONTRACT PRICE/VALUE	USD 6,050,124.00 (for the Base Period)
DATE OF CONTRACT SIGNATURE	4 <sup>th</sup> October, 2013
DURATION OF THE BASE PERIOD	Seventy Six (76) weeks
SUMMARY OF SCOPE OF CONTRACT	Consulting Engineer/Construction Supervisor (i.e. Base period covers project planning and design work, preparation of detailed specifications and tender documents for each of the contract packages).

**18. BRAND DEVELOPMENT SERVICES**

PROCUREMENT DESCRIPTION	Brand Development Services
PROCUREMENT PROCESS REF. NO.:	PAA10001
NAME OF THE WINNING BIDDER/FIRM	Graphic Elements
NEGOTIATED CONTRACT PRICE/VALUE	USD 25,000.00
DATE OF CONTRACT SIGNATURE	7 <sup>th</sup> November 2013
DURATION OF THE ASSIGNMENT	10 working weeks
SUMMARY OF SCOPE OF CONTRACT	Consolidating MCA-Malawi's visual identity, design the visual brands using MCC branding guidelines and to develop the working templates for use by staff and external vendors.

19.

**OFFICE EQUIPMENT**

PROCUREMENT DESCRIPTION	Supply and Installation of Office Furniture and Office Equipment for MCA-Malawi: Lot 2
PROCUREMENT PROCESS REF. NO.:	PMA01001
NAME OF THE WINNING BIDDER/FIRM	Parad Stationery & General Supplies
NEGOTIATED CONTRACT PRICE/VALUE	USD 35,653.00
DATE OF CONTRACT SIGNATURE	14 <sup>th</sup> November 2013
DURATION OF THE ASSIGNMENT	30-45 working days
SUMMARY OF SCOPE OF CONTRACT	Supplying and installing office equipment for MCA-Malawi offices in Pamodzi House.

**20. OFFICE FURNITURE**

PROCUREMENT DESCRIPTION	Supply and Installation of Office Furniture and Office Equipment for MCA-Malawi: Lot 1
PROCUREMENT PROCESS REF. NO.:	PMA01001
NAME OF THE WINNING BIDDER/FIRM	Mapanga Furniture Limited
NEGOTIATED CONTRACT PRICE/VALUE	USD 120,935.00
DATE OF CONTRACT SIGNATURE	20 <sup>th</sup> November 2013
DURATION OF THE ASSIGNMENT	30-60 working days
SUMMARY OF SCOPE OF CONTRACT	Supplying and installing office furniture in MCA-Malawi offices in Pamodzi House.

**21. RE-DEVELOPMENT OF MCA-MALAWI WEBSITE**

PROCUREMENT DESCRIPTION	Re-development of MCA-Malawi website
PROCUREMENT PROCESS REF. NO.:	PM-A-10.1-13
NAME OF THE WINNING BIDDER/FIRM	NICO Technologies
NEGOTIATED CONTRACT PRICE/VALUE	USD 13,300.00
DATE OF CONTRACT SIGNATURE	22 <sup>nd</sup> November 2013
DURATION OF THE ASSIGNMENT	35 working days
SUMMARY OF SCOPE OF CONTRACT	Redesigning the MCA-Malawi website page and train communications staff in Content Management Systems (CMS).

**22. HIGH LEVEL ENERGY ADVISOR**

PROCUREMENT DESCRIPTION	High Level GOM Energy Advisor
PROCUREMENT PROCESS REF. NO.:	PPB02003
NAME OF THE WINNING BIDDER/FIRM	Dr. Govind Saha
NEGOTIATED CONTRACT PRICE/VALUE	USD 834,900.00

PRICE/VALUE	
DATE OF CONTRACT SIGNATURE	29 <sup>th</sup> November 2013
DURATION OF THE ASSIGNMENT	2 years
SUMMARY OF SCOPE OF CONTRACT	Advising and assisting the Government of Malawi on various energy sector matters, including but not limited to power sector reform, best structure for the power market, interconnection agreements and transactions, and utility turn-around.

**23. SITA CORPORATION – PROFESSIONAL SERVICES (MCA-MALAWI MIS SYSTEM):**

PROCUREMENT DESCRIPTION	SITA Corporation - Professional services (MCA-Malawi MIS System)
PROCUREMENT PROCESS REF. NO.:	PMA05001
NAME OF THE WINNING BIDDER/FIRM	SITA Corp
NEGOTIATED CONTRACT PRICE/VALUE	USD 648,200.00
DATE OF CONTRACT SIGNATURE	20 <sup>th</sup> December 2013
DURATION OF THE ASSIGNMENT	To be determined
SUMMARY OF SCOPE OF CONTRACT	Planning, Blue Printing, Configuring, Testing and Implementing SITA's SWIFT (Software Implementation Fask Track) solution for non-profits to meet MCA-MIS Requirements.

**24. MANAGEMENT INFORMATION SYSTEM (MIS) for ESCOM:**

PROCUREMENT DESCRIPTION	Management Information System (MIS) for ESCOM
PROCUREMENT PROCESS REF. NO.:	PPB01001
NAME OF THE WINNING BIDDER/FIRM	AH Consulting
NEGOTIATED CONTRACT PRICE/VALUE	USD 395,905.00
DATE OF CONTRACT SIGNATURE	20 <sup>th</sup> December 2013
DURATION OF THE ASSIGNMENT	Nine (9) months
SUMMARY OF SCOPE OF CONTRACT	The development and acquisition of an MIS that will improve the efficiency and effectiveness of business processes in most of it operational areas.