



Millennium Challenge Account - Malawi

CLARIFICATION#2

to

REQUEST FOR CONSULTANT'S QUALIFICATIONS

THE MILLENNIUM CHALLENGE CORPORATION

**PROCUREMENT OF BACKHOE LOADER AND OTHER RELATED
SERVICES**

Ref: PA/MCA-MW/MCC/MEA/GDS/130/2018

Issued June 11th 2018

Clarification 2; Backhoe Loader and other Related Services

Clarification	Response
<p>Could you kindly confirm the quantity of back hoes required for the above RFP?</p> <p><u>Technical Specifications</u> The technical specifications laid down in your Invitation to Quote have been tailored 100% to CAT backhoe Loader model 450F.</p> <p>In accordance with your Invitation to Quote, a contract will be issued to the Bidder offering the total lowest quotation and that meets all the requirements of the technical specifications. Taking into account that only CAT backhoe Loader model 450F can meet all the technical requirements, participation will be allowed only to Bidders offering this brand / model. However, such circumstance would not be in line with the principle of the free and open competition governing these procurements.</p> <p>We kindly ask you to confirm whether participation is allowed also to Bidders offering backhoe loaders with equivalent (or higher) technical performances, although not meeting fully the requirements of the technical specifications which reflect one specific manufacturer.</p> <p><u>Delivery time</u> We note from your Invitation to Quote that the Goods are to be delivered to the named final destination within a maximum of 60 calendar days from date of contract signature. However, please understand that no Bidder will be able to comply with such period of implementation, unless it has the required machinery on stock. Taking into account the actual production schedules of prospective manufacturers (for new earthmoving machinery) and the time needed for organizing the delivery to the named final destination in Malawi, a realistic delivery period cannot be shorter than 150/180 days from contract signature. In light of above, we kindly stress the need for an extension of the delivery period to allow a participation on equal terms among all interested eligible Bidders.</p> <p><u>Deadline for submission of quotations</u> Taking into account the need to clarify the afore mentioned issues, as well as the time needed for the preparation and the dispatch of the quotation, the vast majority of foreign Bidders will not be able to meet the current deadline set on 18 June 2018. For this reason, we stress the need for a postponement of the deadline for submission of quotations, to give all interested Bidders sufficient time for preparing and dispatching their quotation after receipt of your clarifications.</p>	<p>Two (2) are required</p> <p>As per Annex 2</p> <p>Quotation Form</p> <p>Owing to time constraints there can be no time extensions for either delivery or for the submission deadline.</p>