



CLARIFICATION#1

to

MCA-Malawi

On Behalf of:

THE GOVERNMENT OF THE REPUBLIC OF MALAWI

Malawi Millennium Challenge Account Program

funded by

THE UNITED STATES OF AMERICA

through

THE MILLENNIUM CHALLENGE CORPORATION

for

**PROCUREMENT OF TIPPER TRUCKS AND OTHER
RELATED SERVICES**

Ref: PA/MCA-MW/MCC/MEA/GDS/124/2018

Issued on 31st May, 2018

CLARIFICATION # 1

Sl. No.	Question	Response
1	<p><u>Applicable incoterms:</u> Please confirm that the applicable incoterms (2010) for Goods Manufactured Outside the Purchaser’s Country (to be imported) are CIP or CIF.</p>	<p>Please refer to addendum 1 together with SR2 point 4</p>
2	<p><u>Engine power output / Number of gears</u> Please note that the required engine power output & number of gears are not in line with the current configuration for 6x4 trucks. Kindly confirm if the technical engine power & speed ranges below, reflecting the current standard of industry for 6x4 trucks, are acceptable:</p> <ul style="list-style-type: none"> - Engine power range: 200 HP to 380 HP (@ 1500-2000 rpm) - Number of gears: Forward: 9 to 16 gears Reverse: 1 or 2 gears 	<p>EGENCO has confirmed that any 6x4 truck with gears 9 and above forward and 2 gears reverse; Engine power 200HP to 380HP is acceptable if it satisfies other technical criteria listed in the Bidding document.</p>
3	<p><u>Delivery time</u> We note from the Bidding Documents (SR1 List of Goods and Delivery Schedule) that the Goods are to be delivered to the named final destination within twelve (12) weeks from contract signature. Please note, however, that the vast majority of Bidders will not be able to comply with such period of implementation. Taking into account the actual production schedules of prospective manufacturers (for new motor vehicles) and the time needed for organizing the delivery to the named final destination in Malawi, a realistic delivery period cannot be shorter than 180/210 days from contract signature. In light of above, we kindly stress the need for an extension of the delivery period to allow a participation on equal terms among all interested eligible Bidders.</p>	<p>The required delivery schedule in the ITB will not change because of urgent necessity and time constraints under the Project.</p>
4	<p><u>Currency</u> Kindly confirm if prices must be quoted in US Dollars only, or whether they may be quoted in any free convertible currency (i.e. EURO).</p>	<p>Please refer Instruction to Bidder clause 16.1 Currency of Bid, which states “The Bidder may express the Bid only in US Dollar or in the local currency of the Purchaser’s country.”</p>