



Millennium Challenge Account - Malawi

CLARIFICATION#1

to

BIDDING DOCUMENT

Issued on: November 16 2017

MCA-Malawi

On Behalf of:

THE GOVERNMENT OF THE REPUBLIC OF MALAWI

Malawi Millennium Challenge Account Program

Funded by

THE UNITED STATES OF AMERICA

through

THE MILLENNIUM CHALLENGE CORPORATION

for

Weed and Sediment Management Equipment

**Design, Supply, Install, Train and Provide Required
Dredger Spreads at Kapichira and Nkula Hydropower Plants**

CB No: PA/MCA-MW/MEA/GDS/101/2017

CLARIFICATION DREDGE(s) - 1

Sl. No	Request for Clarification	Response
1	<p>In accordance with ITB 8.1, we hereby submit our request for clarification for above mentioned tender document for below:</p> <p>1. Whereas:</p> <p style="padding-left: 40px;">a. As per ITB 6.3 it is stated that a bidder that does not manufacture or produce the goods it offers to supply shall submit the manufacturer’s authorization using form BSF10 included in section 4: Bid Forms to demonstrate that it has been duly authorized by the manufacturer or producer of the goods to supply these goods to/in purchaser’s country; &</p> <p style="padding-left: 40px;">b. As per evaluation check list table 2, no. 19, included in section 3 – Qualification and evaluation criteria it is required to submit manufacturer’s authorization; &</p> <p>It would hence be understood that companies that are not manufacturer of the offered goods, shall be able to quote such goods subject being duly authorized to do so by the original manufacturer, by the original manufacturer issuing a manufacturers authorization to the bidder.</p> <p>In section 3 – Qualification and evaluation criteria in the tender document under point 4. Post qualification criteria under sub point (b) – Experience and technical capacity, it is required that a bidder shall furnish documentary evidence to demonstrate experience in five similar contract (nature and value) in the role of main manufacturer and supply, installation and commissioning of cutter suction dredging and auxiliary equipment during the last ten (10) years. In case of joint venture, both the partner shall have experience in manufacturing dredger.</p>	<p>Section of the Invitation to Bid is as per the MCC requirement for all Goods procurements and as such is not subject to alteration.</p> <p>The evaluation criteria as it relates to Post Qualification is clear, as stated in the <u>adjacent statement</u>clarification:</p> <p><i>Experience and technical capacity, it is required that a bidder shall furnish documentary evidence to demonstrate experience in five similar contract (nature and value) in the role of main manufacturer and supply, installation and commissioning of cutter suction dredging and auxiliary equipment during the last ten (10) years. In case of joint venture, both the partner shall have experience in manufacturing dredger.</i></p> <p>MCA-Malawi will expect Manufacturer’s Authorization(s) from Suppliers for any major items that they do not themselves manufacture. These may likely include the pipeline and the dredge motors.</p>

	<p>We kindly ask you to confirm that in case a bidder submits a bid for goods not manufactured by the bidder, and hence, as required in the tender document, submit a manufacturer's authorization from the manufacturer, the bidder can then satisfy this experience requirement by references from the manufacturer?</p>	
2	<p>It is required in the tender under the original specifications 23.3.1 that the floating pipeline shall be pontoon type floating pipeline and that the floating pipeline to be constructed in a way that collection of debris or plants is minimised. Please clarify accordingly if it is required that the floating pipeline is then lifted out of the water or if floating pipeline that floats in the water surface can be supplied?</p>	<p>All pipelines within the reservoir shall be floating. Any floating configuration will be acceptable.</p>
3.	<p>For the floating pipeline, will anchor pontoons be required to be supplied for Kapichira and Nkula respectively, and if so how many anchor pontoons per site?</p>	<p>No anchor pontoons are required for the floating pipeline, but a flexible shore transition from floating line to fixed shore line is required. The configuration is at Supplier's discretion.</p>
4.	<p>Section 3: Qualification and Evaluation Criteria – (Page 44) - Experience and Technical Capacity: The Bidder (b) shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s): Experience in five similar contracts (nature and value) in the role of main manufacturer and supply, installation and commissioning of Cutter Suction Dredging and Auxiliary Equipment during last ten (10) years prior to the Bid submission. In case of Joint Venture, both the partners shall have experience in Manufacturing dredger and jointly they should satisfy the total requirements</p> <p>Query: Our company has supplied, installed and commissioned 2 units of Dredgers for the Blantyre Water board & Green Belt Initiative Program in Malawi, in the past. But, we are not the manufacturers of the dredger. Dredgers are manufactured by our associate manufacturer, who has provided us the distribution rights for the Malawi market. In view of the same, we seek your guidance on the above matter, whether we can make the bid successfully or not.</p>	<p>Refer to the response to Clarification 1</p>