

Weed and Sediment Management Equipment

Design, Supply, Install, Train and Provide Required Dredger Spreads at Kapichira (Base) and Nkula (Option) Hydropower Plants

Pre-Bid Meeting

Questions and Answers

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1 The delivery of the dredgers are strictly before 10 August 2018; We foresee risk in not delivering on time and as custom formalities may take more time.	This is so because the compact end date is 18 th September 2018. The manufacturer and supplier are encouraged to fast track their production and deliver schedule to deliver the goods on time. The supplier are requested to inspect all requirements of Custom formalities in advance, such as finding clearing agent and transportation etc for timely delivery of Goods and serve.
In case due to delay the supply and related service get delayed and not completed by Compact End Date, what will happen to the Contract?	The Contract will be assigned to Government Entity. Supplier will be responsible for changing guarantees in the name of new Entities at their own cost. New Entity shall be responsible for Payment and Contract management.
2 The delivery terms used are CIP	Refer to the ITB. The delivery terms are CIP and please refer SR2 List of related services and Completion Schedule, which indicates the additional services that supplier, has to provide.
3 In the evaluation criteria you state that manufactures should provide evidence of manufacture and supply, are suppliers only accepted to bid?	Considering time production schedule only manufacturers are encouraged to bid and this is a qualification criteria under Section III.
4 Can pricing for items be done following line items in the data sheet	Please quote in the pricing schedule. The supplier is requested to present the cost of all the requirement stated in the bidding document, for all goods, works and services required under the bidding document, as per conditions of Contract. However, the supplier may present the breakdown of the price along with their bid.
5 What security for supply and payment for manufacturing has MCA put in place?	Check the Terms of payment in the ITB and if not clear put the question in writing
6 Is the medical and safety arrangements been done at ENGECO for the supplier during Installation and Training?	Question seems not clear, put the question in writing

7	When does MCA perceive to have the contract in place?	MCA would like to have all negotiations done before mid-December(Christmas).
8.	ITB 44.4 states “Negotiations will conclude with a review of the draft Contract and Appendices, following which the MCA Entity and the Bidder will initial the agreed Contract. If negotiations fail, the MCA Entity will invite the Bidder whose Bid received the second highest evaluated bid to negotiate a Contract.”. You will be calling second highest evaluated bid to negotiate or second lowest bidder?	During the evaluation after all stages (including financial) of evaluation of all the bids. The bid who are responsive qualified bidder and has submitted reasonable price will be invited for negotiation. In case negotiation fails, the second highest evaluated bidder that the bidder who has satisfied all the requirement and quoted next to the first bidder will be invited for negotiation.
9.	On page 45, you have requested that “The Supplier also provide the projected operating and maintenance plan during the life of the equipment.” Why?	Under “Program and Work Methodology” the bidders are requested to submit “The Supplier also provide the projected operating and maintenance plan during the life of the equipment.”, so that MCA-Malawi can have a idea of how to plan for the operation and maintenance, in case the particular bidder ges awarded the Contract.
10.	On Page 53, Table-4, 5 boats are required. It seems number is not correct, in our opinion, it should be more.	Five boats are required. Two work boats, two crew boats and a trailerable survey boat. Lighterer capabilities may either be combined with the service or crew boat(s) or added as separate boats.
11.	Payment for Design- Who will certify the acceptance certificate for design.	The Project Manager will certify.
12.	Will MCA-Malawi will assist the supplier with visa issue.	Yes, the Supplier will have to provide required document and MCA-Malawi will assist the supplier. However, please note that MCA-Malawi is not an authority who can ensure Visa.
13.	When OPTION is expected to be exercised.	It is not clear as yet.